

Proposed by:

**Global Lyte**  
 1502 Max Hooks Road Suite A  
 Groveland Florida  
 (407) 927-4520  
 John Blodgett



*"Optimize Energy Efficiency while providing Capital Conservation"*

**Lease Financing Options  
 Prepared Exclusively For**

**Richard Lumiere  
 Midstate Fabricating Company  
 2009 First Avenue  
 Akron, Ohio 44310**

**Project Information** **Lighting Retrofit**

<b>Total Project Investment</b>	(Net of Sales Tax)	<b>\$175,000.00</b>
<b>Utility Incentive / Rebate</b>		<b>\$20,000.00</b>
<b>Financed Investment</b>	Excludes above rebate amount that you will receive from utility company	<b>\$175,000.00</b>
<b>Projected Annual Energy Savings</b>		<b>\$75,000.00</b>

**Option # 1 - Capital Lease**      **24 MOS**      **36 MOS**      **48 MOS**      **60 MOS**

<b>Projected Monthly Energy Savings</b> (Projected Annual Energy Savings / 12 months )	<b>\$6,250.00</b>	<b>\$6,250.00</b>	<b>\$6,250.00</b>	<b>\$6,250.00</b>
<b>Monthly Lease Payment</b>	<b>\$8,071.53</b>	<b>\$5,623.07</b>	<b>\$4,399.27</b>	<b>\$3,691.38</b>
<b>Estimated Monthly Cash Flow</b>	<b>(\$1,821.53)</b>	<b>\$626.93</b>	<b>\$1,850.73</b>	<b>\$2,558.62</b>

**Option # 2 - Fair Market Value Lease**      **24 MOS**      **36 MOS**      **48 MOS**      **60 MOS**

As an FMV lease certain payments may qualify for operating lease treatment

<b>Projected Monthly Energy Savings</b> (Projected Annual Energy Savings / 12 months )	<b>\$6,250.00</b>	<b>\$6,250.00</b>	<b>\$6,250.00</b>	<b>N/A</b>			
<b>Monthly Lease Payment</b>	<table border="1"> <tr> <td style="text-align: center;"><b>\$6,866.25</b></td> <td style="text-align: center;"><b>\$4,842.51</b></td> </tr> <tr> <td style="text-align: center;"><small>This payment may qualify for operating lease treatment*</small></td> <td style="text-align: center;"><small>This payment may qualify for operating lease treatment*</small></td> </tr> </table>	<b>\$6,866.25</b>	<b>\$4,842.51</b>	<small>This payment may qualify for operating lease treatment*</small>	<small>This payment may qualify for operating lease treatment*</small>	<b>\$4,027.13</b>	<b>N/A</b>
<b>\$6,866.25</b>	<b>\$4,842.51</b>						
<small>This payment may qualify for operating lease treatment*</small>	<small>This payment may qualify for operating lease treatment*</small>						
<b>Estimated Monthly Cash Flow</b>	<b>(\$616.25)</b>	<b>\$1,407.49</b>	<b>\$2,222.87</b>	<b>N/A</b>			

One or more payments may qualify for operating lease treatment. Final determination is yours and that of your advisors. Your specific cost of funds may vary. Please call us with any questions. 407-927-4520

\* 90% rule based on an estimated incremental borrowing rate of 7%

**A lighting upgrade can provide significant Energy Savings often allowing a project to be leased and self funded.  
 Leasing a project conserves working capital and may simultaneously generate a positive monthly cash flow.  
 Often an operating lease can be structured to meet off balance sheet requirements.**

Telephone

**407-927-4520**

\* Lease payments and cash flow calculations are estimates and subject to change and credit approval. Monthly payments quoted may require a down payment and do not include applicable tax. Other terms and conditions available. Each transaction requires a one time documentation fee of \$100, billable with first payment. Not all rates or are available in certain states due to applicable laws. We reserve the right to modify these rates based on market conditions.